

# OlEkitsap

## 5-Year Strategic Plan



### New or enhanced efforts made possible by One Kitsap:



#### **CREATE Capacity**

- Analyze our lands, buildings and economic growth potential
- Increase Industrial / Commercial Capacity on Highway 3
- Convene Kitsap Industrial Readiness Summit

#### **INCREASE Workforce**

- Add Retiring Navy to Kitsap's workforce
- Inventory Kitsap's Top 10 necessary jobs
- Grow Community Technical Education & Apprenticeships

#### **GROW Business**

- Double Site Visits to Local Businesses (50+)
- Support healthcare talent recruitment and training
- Targeted, Data-driven business recruitment

#### **BUILD Community**

- Grow Kitsap's Entrepreneurial Ecosystem
- Position Silverdale for urban vibrancy
- Host BIPOC Business Forums



kitsapeda.me/onekitsap



# Supporting Entrepreneurship

# Welcome, Founders!

#### **2023 MICROBUSINESS COHORT**

DARREN O'CONNOR NthX EDGAR MARTINEZ Tax Trust Co. REAMA SCHULDT Spread Supplies SANDRA ROCHA EVANOFF Brazil Comes to You

**GREGORY SHOWERS** Back Flow Assembly Solutions MEGAN CLARKE Sites on the Sound MEGAN MARTIN Indigo Plum Shoes & Apparel MICHAEL GRIFFIN Griffin Gallery NW SARA SMITH Dream Maker Creative TRICIA BENSON Viking Marine











Funding provided by Washington State Microenterprise Association (WSMA), Washington Department of Commerce, and Kitsap Bank.



# Local Economic Research and Facilitation





Company/Organization	Sector	Total
Naval Base Kitsap - Civilian	Public	21,612
Naval Base Kitsap - Active Duty	Public	15,293
St. Michael Medical Center/ Franciscan Medical Group	Private	2,477
Central Kitsap School District <sup>1</sup>	Public	1,865
Kitsap County	Public	1,358
South Kitsap School District	Public	1,341
Olympic College	Public	988
North Kitsap School District	Public	885
Bremerton School District	Public	850
Port Madison Enterprises	Private	785
Haselwood Auto Group	Private	681
McDonald's Peninsula	Private	571
Bainbridge Island School District	Public	525
Kitsap Mental Health Services	Private	500
Kitsap Transit	Public	444
The Doctors Clinic	Private	425
City of Bremerton	Public	402
Noo-Kayet Investments (Port Gamble S'Klallam Tribe)	Private	400
YMCA of Pierce and Kitsap Counties	Private	398
Town & Country Markets, Inc.	Private	397
Suquamish Tribe	Public	387
Skookum Contract Services	Private	362
Martha and Mary Health Services	Private	356
Encore Communities	Private	350
Huntington Ingalls Fleet Support Group LLC	Private	350
Kitsap Credit Union	Private	296
Washington State Ferries	Public	257
Jacobs Engineering	Private	256
Goodwill	Public	255
SAFE Boats International LLC	Private	230
Kitsap Bank	Private	212
City of Poulsbo	Public	212
Watson Furniture Group, Inc.	Private	204

Tabulated by Western Washington University Employment counts as of 12/31/2022 KEDA and WWU not responsible for non-reporting or inaccurate reporting









# KEDA, Programs and Daily Activities







Government Contracting
Assistance

40-Year Economic Developer of Record

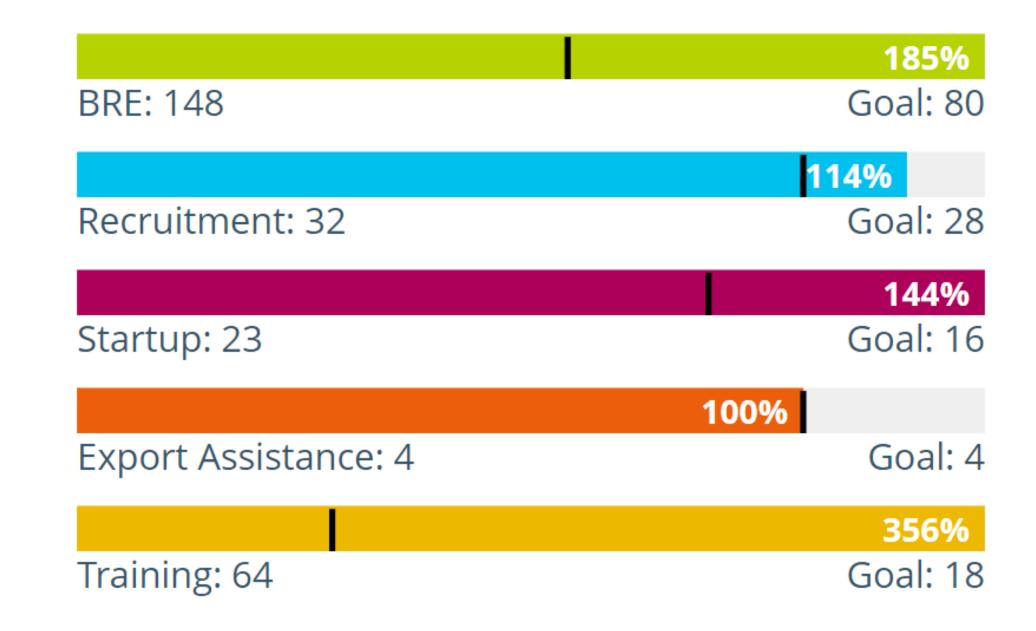
Accelerating the Maritime Autonomy Industry





# **Current FY 2022-2023**

### ADO Commerce Interaction Metrics FY 22-23









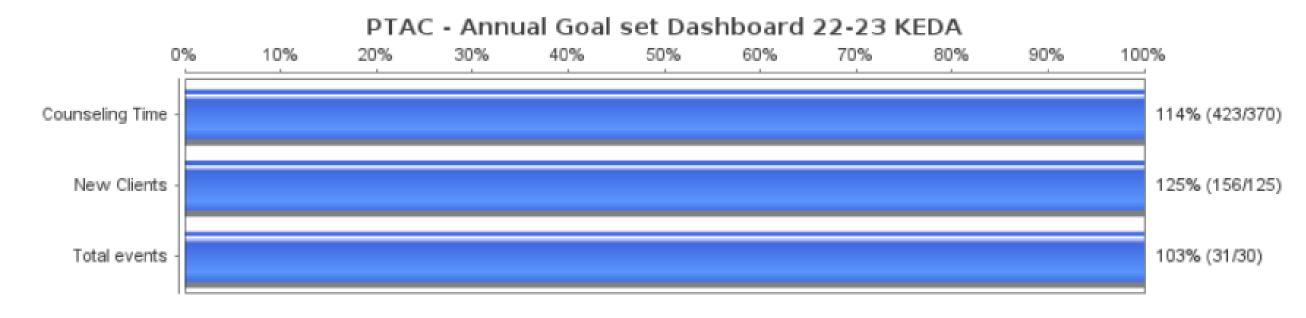
# Government Contracting Technical Assistance Goals

2022-2023

## PTAC METRICS - FY 2022-2023 Final

PTAC - Annual Goal set Dashboard 22-23 KEDA

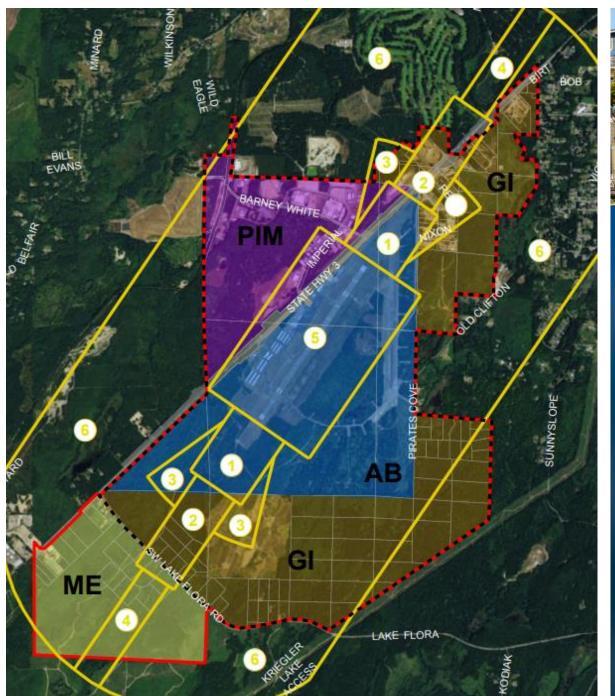
Period: 4/1/2022 to 3/31/2023





# Industrial Lands and Buildings - Readiness

AGENDA





# KITSAP INDUSTRIAL READINESS SUMMIT August 2nd | 12:30-3:00pm Marina Vista Room, Kitsap Conference Center, Bremerton WA

#### 1:00 pm | Welcome, Goals for the Day · Erin Leedham, KEDA Board Chair • Joe Morrison, KEDA Executive Director 1:05 pm | **Rep Derek Kilmer**, WA 6th Congressional District Historic Investment of SIOP and Kitsap's Economy 1:15 pm Captain John Hale, Commanding Officer, Naval Base Kitsap Importance of Naval Base Kitsap 1:25 pm Dave Sweet, Director of SIOP, PSNS & IMF • Introduction SIOP PSNS SIOP Project Scope and Expectations 1:40 pm | Captain Brent Paul, NAVFAC Northwest Commanding Officer Overview of Design & Construction Contracting /Subcontracting Opps 2:00 pm | Break 2:10 pm | **Business Panel**: Best Practices for Contract Procurement Moderators: James Davis & Mary Jo Juarez, KEDA PTAC Program • Melissa Anderson, COO, Art Anderson Matthew DiCrescentis, Deputy Project Manager, Kiewit-Alberici J\



View in browser

Dept of Navy seeking info on leasing properties within 40 miles of Bremerton

View on SAM.GOV

Download RFI

Submit no later than November 24, 2023





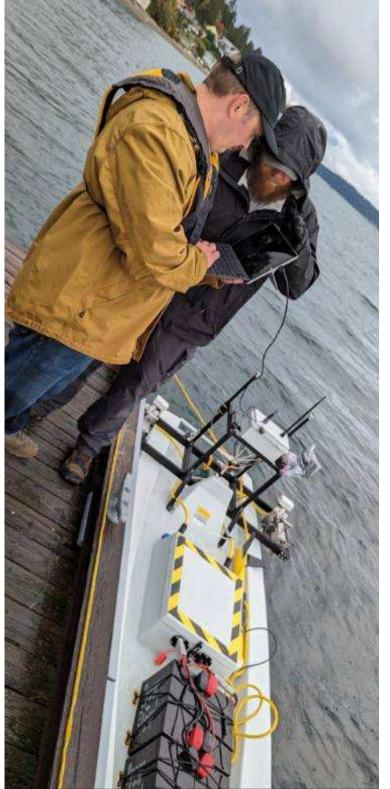




# 10 Months at KEDA: October 25, 2023

















# WHAT IS ONE KITSAP?

kitsapeda.me/onekitsap



right plan to ensure Kitsap's economic vitality."

Erin Leedham Sr. General Manager

Kitsap Mall

"One Kitsap leads us forward with a thoughtful and positive approach to Kitsap's economic development future. The plan prioritizes the things that matter to Kitsap residents and addresses critical improvements to enhance important quality of life issues here in our beautiful county."

#### Shawn Gilfedder **Chief Executive Officer**

Kitsap Credit Union

........ "Kitsap Credit Union is glad to serve as an anchor investor in the five-year One Kitsap Strategic Plan. We are dedicated to supporting KEDA's mission of increasing the economic development impact and the prosperity

#### **Rion Ramirez**

of our communities."

Chief Executive Officer Port Madison Enterprises

.........

"We see One Kitsap as positive for our community and in line with our values. Just as the Suguamish have been and remain stewards of our ancestral lands since time immemorial, we make that commitment here going forward. Our investment in One Kitsap is an investment in this special place, its economy, and a shared desire to be part of a successful future."

www.kitsapeda.org





## But Wait, There's More

- Buy Close By Shop Local Campaign
- WAV-C Solution: The BIRD
- Classes: Ethics in Government Contracting, Are Your Prepared to Write a Winning Proposal?, Steps Leading to a Federal Contract, Who in the Government Buys What I sell? Longshore and Harborworkers Compensation, Federal Contracting Lexicon.
- 30+ Site Visits to Local Companies
- Keyport and PSNS Industry Days, Alliance Northwest
- Local Connectivity (Example: Connecting a Local Affordable Housing Initiative to Builders and Developers)
- Partnerships on Broadband, Housing, Entrepreneurship and Innovation, Regional Economic Development,
   STEM Education
- Congressional Community Project Funding Assessment
- Port of Bremerton: Regular Recruitment Referrals
- PRIME Connect: Monthly opportunities to meet 2-3 prime contractors who provide presentations of work coming
  up in the future and potential for partnership by subcontractors